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BASHKIMI I DHOMAVE TË TREGTISË DHE INDUSTRIË SË SHQIPËRISË
UNION OF CHAMBERS OF COMMERCE & INDUSTRY OF ALBANIA

Tirana, Albania

April, the 20th

Distinguished Ambassadors,

Distinguished Representatives of the Lithuanian Chamber of
Commerce and Industry,

Dear Members of other Chambers,

Dear Representatives,

I am honoured to be part of this important event, representing
the UCCIAL and the Albanian business community.

I would like to thank you for organising such and interesting
event for the promotion and establishing partnership with
Balkans.

Union of Chambers of Commerce and Industry of Albania is the
national chamber of Albania, which represents 12 local



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chambers and the Albanian enterprise, not only within the territory of Albania, but also abroad, in an international level.

Our mission is to coordinate the activity of local chambers in a national level, with the purpose of representing and promoting the general interests of Albania entrepreneurship for the development of trade and industry, both inside and outside the country.

Union of Chambers of Commerce and Industry is also working hard to create and maintain a strong economic relationship with other regional chambers and organization with mutual mission on the Western Balkans and we are member of important international organization such as Eurochambers, International Chamber of Commerce, Association of Balkan Chambers etc.

Our institution is one of six founding chambers of the Western Balkans Chamber Investment Forum (WB CIF) and one of Managing Board Chambers. The six Western Balkans Chambers of Commerce (Albania, Kosovo, Bosnia and Herzegovina, North



Macedonia, Montenegro and Serbia) founded a joint association called Western Balkans 6 Chamber Investment Forum. The WB6 CIF was founded in 2017 with the idea to provide a regional voice to more than 350,000 companies in the region, advocate for a better business environment through regional cooperation and promote the region as a unique investment.

Economic and trade cooperation with Lithuania

I. Trade exchanges with Lithuania

For 2020, the trade volume of exchanges with Lithuania was 5,763 tons, with a value of 1,086 million ALL or 9 million Euros.

Regarding the Import of the goods, the volume of goods of Lithuanian origin for 2020 was 3,261 tons, with a specific weight of 0.06% against our total imports of 5,131,315 tons with all countries. There is an increase in the volume of imports realized with this country of 373 tons more (or 13%), compared to a year ago, 2019, when the volume of goods in weight imported from Lithuania was 2,888 tons.



The value of goods imported from this country for 2020 was 965 million ALL or 7.77 million Euros against a total of 606,478 million ALL or 4,891 million euros. In specific weight 0.2% belong to the value of imports from Lithuania, against the total in value to all countries for this year. It is noticed that for 2020, compared to 2019, there is an increase in the value of imports of +74 million ALL more, or convertet in Euros, + 8%.

The main goods imported from Lithuania during 2020 were:

- food preparation;
- underwater shellfish, whether or not in shell, fresh;
- radar apparatus, auxiliary apparatus for radio wireless control, radio and radio wireless remote control apparatus;
- centrifuges, including centrifugal dryers;
- cars and other means of transport;
- telephone equipment, including telephones for cellular networks or other wireless networks, etc.

The volume of goods exported to Lithuania during 2020 was 2,502 tons and accounted for a specific weight of 0.06% of our total exports to all countries of 4,097,091 tons and a value of 271,795 million ALL. There is an increase in our exports to this country by + 1,492 tons more, compared to a year ago in 2019, when the weight of our exports to Lithuania was 1,009 tons.



The value of our exports for 2020 has been 122 million ALL or 1 million Euros. They accounted for 0.0% of the total value of exports to all countries of ALL 271,795 million or EUR 2,194 million. It is noticed that they have experienced a small increase of + 29 million ALL, compared to 2019, when the value of our exports to this country was 93 million ALL.

Mainly to Lithuania during 2020 were exported: various vegetables and fruits; other furniture and parts thereof; group electric generators and rotary converters etc.

More detailed data regarding our exchanges with Lithuania for the years 2019/2020 are as follows:

2019/2020	Weight	Value	Weigh %	Value %
Import	373	74	13	8
Export	1,492	29	148	31

Source: General Directorate of Customs

III. Lithuanian business in Albania

According to the data of the National Commercial Register, there are 2 Lithuanian businesses with active status operating



in Albania, where both companies are located in the district of Tirana.

Regarding the ownership of these companies, it turns out that:

- 1 company is 100% foreign;
- 1 company is jointly owned by Albanians and foreigners.

Areas where these companies operate:

- 1 company in the field of Wholesale and Retail Trade; repair of vehicles and motorcycles;
- 1 activity in the field of professional, scientific and technical activities;

Lithuanian Investments in Albania

- ✓ Referring to the Bank of Albania, data on the flow and stock of direct investments of Lithuania are not available.

VI. Suggestions for future cooperation



Regarding future cooperation with Lithuania, we suggest cooperation in the following areas:

- Deepening the cooperation between the Chambers of Commerce, organizing joint activities such as B2B, fairs, exhibitions, forums and seminars in order to develop the private sector and foreign investment;
- Promoting cooperation in the field of export promotion, strengthening ties with counterpart bodies dealing with their promotion;
- It is considered interesting the experience exchange on private sector development policies between the respective ministries of the two countries;
- Of interest are the establishment of contacts and exchange of experience between institutional structures of consumer protection, market surveillance, as well as state aid;
- The exchange of experience in the field of employment and social protection in relation to active labor market programs and policies is considered of interest, mainly for groups with special needs and difficulties in employment, such as persons with disabilities, persons from ethnic communities, unqualified young people, etc .;
- Interest is expressed in supporting administrative capacities for the exchange of experiences in the field of trade facilitation;



- Promoting the exchange of information in the field of Migration Policy on short- and medium-term labor market demands for jobs, which may be covered by foreign labor;

Exchange of experience related to labor mobility, as well as cooperation for the employment of Albanians in Lithuania in the sectors needed by the labor market there.

To conclude , I would like to stress the fact that organizing this webinar is an important step in the relationship between Albania and Lithuania enterprises , as well as an institutional support even for the relationship between out two chambers , in order to continue the cooperation with other concrete initiatives and activities.

Evis DINO

Secretary General Union of Chamber of Commerce Albania